Dr. Anna Conte

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Current position

03/2022- Full Professor – Department of Statistical Sciences – Sapienza University of Rome – Italy

Past academic positions

2016–2022	Associate Professor – Department of Statistical Sciences – Sapienza University of Rome –
	Italy
2010–2016	Senior Lecturer - Department of Economics and Quantitative Methods - Westminster
	Business School – University of Westminster – London, UK
2011–2013	Visiting Scholar – Max Planck Institute of Economics (on-leave from University of West-
	minster) – Strategic Interaction Group – Jena, Germany
2009–2010	Research Fellow - Max Planck Institute of Economics - Strategic Interaction Group -
	Jena, Germany
2008–2009	Post-Doc - Centre for Employment Research - Westminster Business School - London,
	UK
2008–2009	Fixed-term Lecturer in Microeconomics – LUISS "Guido Carli" – Rome, Italy
2008–2009	Fixed-term Lecturer in Contract Theory and Markets - LUISS "Guido Carli" - Rome,
	Italy
2008	Research Assistant – Birkbeck College London – School of Mathematics, Economics and
	Statistics – DELIS project
2006–2008	Post-Doc (assegnista di ricerca) - Dipartimento di Scienze Economiche e Statistiche -
	University of Rome La Sapienza – Rome, Italy
2006–2007	Visiting Scholar – University of East Anglia – Norwich, UK
2004–2008	Teaching Assistant in Microeconomics, Macroeconomics, Contract Theory and Markets

Other employments

- 2005–2006 Survey specialist FAO of the UN mission South Sudan preparatory activities of the Sudan Household and Health Survey
- 2005–2006 Survey specialist SIFSIS (Institutional Capacity Support Programme for an Integrated Food Security, Vulnerability and Market Information System) – mission in Sudan and South Sudan
- 2004-2006 Research assistant FAO of the UN Headquarter in Rome, Italy

and Political Economy - LUISS "Guido Carli" - Rome, Italy

Education

2007	Ph.D., Econometrics and Empirical Economics, University of Rome Tor Vergata, Italy
2002	Master of Science in Economics, Katholieke Universiteit Leuven, Belgium
2001	Degree (Laurea) in Economics, 110/110 cum laude, LUISS "Guido Carli", Rome, Italy

Teaching

2020-	Applied Economics – PG – Sapienza – Rome, Italy
2016–	Economia del Rischio (Economics of Risk) – UG – Sapienza – Rome, Italy
2016–2020	Economia dello Sviluppo e dei Mercati Finanziari (Development and Financial Markets)
	– UG – Sapienza – Rome, Italy
2016–2017	Economia Internazionale (International Economics) – UG – Sapienza – Rome, Italy
2015–2016	Principles of Statistics – UG – University of Westminster – London, UK
2013–2016	Business Decision Making – UG – University of Westminster – London, UK
2010–2016	Behavioural Economics – PG & UG – University of Westminster – London, UK
2010-2011	Business Decision Making – UG – University of Westminster – London, UK
2010–2016	Numeracy skills for Business – UG – University of Westminster – London, UK
2010–2015	Research Methods – UG – University of Westminster – London, UK
2010-2011	Business Decision Making – UG – University of Westminster – London, UK
2008–2009	Fixed-term Lecturer in Microeconomics – UG – LUISS "Guido Carli" – Rome, Italy
2008–2009	Fixed-term Lecturer in Contract Theory and Markets - PG - LUISS "Guido Carli" -
	Rome, Italy
2004–2008	Teaching Assistant in Microeconomics, Macroeconomics, Contract Theory and Markets

Visiting Positions

- 02/2023 School of Economics University of East Anglia Norwich, UK
- 10/20- Department of Economics University of Campania Luigi Vanvitelli

and Political Economy - LUISS "Guido Carli" - Rome, Italy

- 2/21
- 09/2016 DIM LUISS Guido Carli Rome, Italy
- 06/2010 DIPTEA LUISS Guido Carli Rome, Italy
- 6-12/2014 Strategic Interaction Group Max Planck Institute of Economics Jena, Germany

PhD programs

2024-	Board of European PhD in socio-economic and statistical studies (XXXIII cycle) at Sapienza
	University of Rome

- ^{2017–23} Board of European PhD in socio-economic and statistical studies (XXXIII cycle) at Sapienza University of Rome
- ^{2011–14} Matthew Gould co-supervisor with Prof. Peter Urwin and Dr. Franz Buscha completed May 2014.
- 2020–2023 Jacopo Temperini supervisor (completed 01/2024)
- 2021– Gianmarco De Santis in process (expected 02/2025)

Fields of research

Structural modelling, Experimetrics (econometric modelling of experimental data), Panel data, Monte Carlo Simulation techniques, Survey data analysis

Grants and research projects

- Prin 2022 PNRR Investigator in research project "DEEP Digital tEchnologies and mon-Etary Policies: the role of cryptocurrencies"; Scientific coordinator: Carlo D'Ippoliti; Research unit: Sapienza University of Rome (Scientific officer: Carlo D'Ippoliti); Duration: 24 months. Amount: €269,966
- PRIN 2022 Investigator in research project "The impact of past experience and of social identity on risk perception of (new) unforeseen contingencies"; Scientific coordinator: Giancarlo Spagnolo; Research unit: Sapienza University of Rome (Scientific officer: Giuseppe Attanasi); Duration: 24 months
- RESTORE: MeasuRing the DivErSiTy Of the GendeR WagE Gaps in Europe: New Measures for Old Disparities. Role: Co-I. Funding body: Ateneo 2022. Amount: €11,400
- Research Project: Athena vs Lyssa: The role of financial literacy and emotions in financial decisions. Role: Principal Investigator. Funding body: Ateneo 2021. Amount: €39,500 + €23,787 scholarship
- 2020 Research Project: Democratizing money. Role: Co-investigator. Funding body: Ateneo 2020. Amount: €11,000
- 2019 Research Project: Regional public banks and geographic convergence in the EU. Role: Co-investigator. Funding body: Ateneo 2019. Amount: €11,000
- 2018 Fondi Finanziamento delle Attività Base di Ricerca (FFABR). D.D.A. n.102/2018. Amount: €3,000
- 2017 Research Project: IRENE: the Impact of the gReen Energy educatioN on job creation, women Empowerment and internationalization. Role: Principal investigator. Funding body: Ateneo 2017. Amount: €31,000
- Research Project: Early identification of young people at risk of poor educational and labour market outcomes: the role of educational institutions. Funding body: ESRC. Role: Co-investigator with Peter Urwin (PI), University of Bath and FFT Datalab. Amount: 200,000£
- Research Project: Quality assurance of Econometric Analyses and Evaluation. Funding body: HMRC. Submitted as named researcher and provided advice on HMRC evaluation in 2015. Role: Co-investigator Providing econometric support for economic evaluation. Application amount: 30,000£
- JOINT PROJECTS 2011 (Max Planck Institute of Economics University of Verona), Punishment and decision-making: neuroeconomics foundations, behavioural experiments and implications for law and economics
- 2007 Grant from Banca Popolare di Ancona. Amount: €5000
- 2006 Grant from Associazione Guido Carli. Amount: €10,000
- PRIN 2005 Participation in research project "Un approccio sperimentale alle scelte intertemporali e relative conseguenze per il comportamento economico"; Scientific coordinator: John Denis Hey; Research unit: Libera Univ. Inter.le Studi Sociali "Guido Carli" LUISS-ROMA (Scientific officer: Daniela Teresa Di Cagno); Duration: 24 months

Publications (in Refereed Journals and Books)

- F. Alberti, A. Conte, D.T. Di Cagno, E. Sciubba. On the Relational Aspects of Trust and Trustworthiness: Results from a Laboratory Experiment. *JOURNAL OF ECONOMIC BEHAVIOR & ORGANIZATION*, vol. 2019, 214–230. [link]
- P. Bacon, A. Conte and P. G. Moffatt. Gender and Gambling Preference. *APPLIED ECO-NOMICS*, vol. 56(4), 426–439. [link]
- A. Conte, G. De Santis, J.D. Hey, I. Soraperra. The Determinants of Decision Time in an Ambiguous Context. *JOURNAL OF RISK AND UNCERTAINTY*, vol. 67(3), 271–297. [link]
- A. Conte, W. Güth, P. Pezanis-Christou. Strategic ambiguity and risk in alternating piesharing experiments. *JOURNAL OF RISK AND UNCERTAINTY*, vol. 66(3), 233–260. [link]
- E. Spiliotopoulou, A. Conte. Fairness ideals in inventory allocation. *DECISION SCI-ENCES*, vol. 53(6), 985–1002. [link]
- P. Bacon, A. Conte and P. G. Moffatt. L'analisi dell'attitudine al rischio tra i membri della famiglia (The Analysis of Risk Attitude Amongst Family Members). MONETA E CRE-DITO, vol. 74(294). [link]
- P. Bacon, A. Conte and P. G. Moffatt. A test of risk vulnerability in the wider population. *THEORY AND DECISION*, vol. 88(1), 37–50. [link]
- A. Conte, M.V. Levati and N. Montinari. Experience in public goods experiments. *THE-ORY AND DECISION*, vol. 86(1), 65–93. [link]
- A. Conte, M.V. Levati and C. Nardi. Risk preferences and the role of emotions. *ECO-NOMICA*, vol. 85(338), 305–328. [link]
- A. Conte, M. Scarsini and O. Sürücü. The impact of time limitation: insights from a queueing experiment. *JUDGMENT AND DECISION MAKING*, vol. 11(3), 260–274. [link]
- A. Conte, D.T. Di Cagno and E. Sciubba. Behavioural patterns in social networks. *ECO-NOMIC INQUIRY*, vol. 53(2), 1331–1349. [link]
- A. Conte, P.G. Moffatt. The experimetrics of fairness. In *"Econometric methods and their applications in finance, macro and related fields"*, K. Hadri and W. Mikhail (editors). World Scientific Publishing, Singapore. [link]
- ²⁰¹⁴ F. Bacon, A. Conte and P.G. Moffatt. Assortative Mating on Risk Attitude. *THEORY AND DECISION*, vol. 77(3), 389–401. [link]
- A. Conte and M.V. Levati. Use of data on planned contributions and stated beliefs in the measurement of social preferences. *THEORY AND DECISION*, vol. 76(2), 201–223. [link]
- F. Buscha and A. Conte. The Impact of Truancy on Educational Attainment during Compulsory Schooling: A Bivariate Ordered Probit Estimator with Mixed Effects. *THE MANCHESTER SCHOOL*, vol. 82(1), 103–127. [link]

- A. Conte and P.G. Moffatt. The Econometric Modelling of Social Preferences. *THEORY AND DECISION*, vol. 76(1), 119–145. [link]
- A. Conte and J.D. Hey. Assessing Multiple Prior Models of Behaviour under Ambiguity. *JOURNAL OF RISK AND UNCERTAINTY*, vol. 46(2), 113–132. [link] [Reprinted in *World Scientific Book Chapters*, Experiments in Economics Decision Making and Markets, chapter 7, pages 169–188 World Scientific Publishing Co. Pte. Ltd., 2018]. [link]
- A. Conte, P.G. Moffatt, F. Botti, D.T. Di Cagno and C. D'Ippoliti. A test of the rational expectations hypothesis using data from a natural experiment. *APPLIED ECONOMICS*, vol. 44(35), 4661–4678. [link]
- P.L. Latreille, F. Buscha and A. Conte. Are you experienced? SME use of and attitudes towards workplace mediation. THE INTERNATIONAL JOURNAL OF HUMAN RE-SOURCE MANAGEMENT, vol. 23(3), 590–606. [link]
- A. Conte, J.D. Hey and P.G. Moffatt. Mixture models of choice under risk. *JOURNAL OF ECONOMETRICS*, vol. 162(1), 79–82. [link] [Reprinted in *World Scientific Book Chapters*, Experiments in Economics Decision Making and Markets, chapter 1, pages 3–12 World Scientific Publishing Co. Pte. Ltd., 2018.] [link]
- F. Botti, A. Conte, D.T. Di Cagno and C. D'Ippoliti. Lab and framed lab versus natural experiments: Evidence from a risky choice experiment. *RESEARCH IN ECONOMICS*, vol. 63(4), 282–295. [link]
- F. Botti, A. Conte, D.T. Di Cagno and C. D'Ippoliti. Risk attitude in real decision problems. *THE B.E. JOURNAL OF ECONOMIC ANALYSIS & POLICY – Advances*, vol. 8(1), article 6. [link]
- F. Botti, A. Conte, D.T. Di Cagno and C. D'Ippoliti. Risk Aversion, Demographics and Unobserved Heterogeneity. Evidence from the Italian TV Show "Affari Tuoi". In "Games, Rationality and Behaviour", Palgrave MacMillan, A. Innocenti and P. Sbriglia (eds). [link]

Papers under review

- A. Conte, P. Paiardini and J. Temperini. Invest and dine, for tomorrow we dice. *Mimeo*.
- A. Conte, P. Paiardini and J. Temperini. "Very" real incentives and self-reported attitude to financial risk. [link]
- A. Conte, G. De Santis, G. Melissari, P. Paiardini and J. Temperini. Chronicles of Choice: Survey Insights into Intertemporal Preferences. *Mimeo*.
- A. Conte, P. Paiardini and J. Temperini. Beyond "Do Not Know": A Fresh Analytical Lens on Gender and Financial Literacy. [link]
- A. Conte, P. Sbriglia and M. Stimolo. Organised Crime Violence Makes You Lie Hastily. Evidence from an on-line experiment. [link]
- G. Grimalda, F. Farina, A. Conte and U. Schmidt. Why do Preferences for Redistribution Differ Across Countries? *Kiel Working Papers*, 2230. [link]

- A. Conte, P.G. Moffatt and M. Riddel. The Multivariate Heterogeneous Preference Estimator for Switching Multiple Price List Data. *Mimeo*.
- A. Conte and J.D. Hey. Rehabilitating the Random Utility Model. A comment on Apesteguia and Ballester (2018). *Discussion Papers* 18/12, *Department of Economics, University of York.*
- F. Botti, A. Conte and C. D'Ippoliti. Not so classy after all: Identity utility and the risk of discrimination of LGB people. *MPRA Paper 65125*.

Other working papers

- ²⁰²² F. Alberti, A. Conte, D.T. Di Cagno and E. Sciubba. On the Relational Aspects of Trustworthiness: Results from a Laboratory Experiment. [link] or [link]
- F. Bacon, A. Conte and P.G. Moffatt. Gender and gambling preference. *University of East Anglia School of Economics Working Paper Series* 2020-07.
- F. Alberti, A. Conte, D.T. Di Cagno and E. Sciubba. How do we choose whom to trust? The effect of social networks on trust. *Working Papers in Economics & Finance 2020–02, University of Portsmouth.*
- A. Conte, W. Güth and P. Pezanis-Christou. More Money or more certainty? Uncertainty in alternating pie-sharing experiments. [link]
- A. Conte, P.G. Moffatt and M. Riddel. The Multivariate Random Preference Estimator for Switching Multiple Price List Data. *University of East Anglia School of Economics Working Paper Series* 2019–04.
- A. Conte, W. Güth and P. Pezanis Christou. More Money vs More Certainty? Behaviour in Stochastic Alternating-Offer Experiments. *University of Adelaide School of Economics Working Paper* # 2017-06.
- A. Conte, P.G. Moffatt and M. Riddel. Heterogeneity in risk attitudes across domains: A bivariate random preference approach. *CBESS Discussion Paper 15–10*.
- A. Conte, J.D. Hey, I. Soraperra. The determinants of decision time. *Jena Economic Research Papers 2014-004*.
- A. Conte, M. Scarsini and O. Sürücü. An Experimental Investigation into Queueing Behavior. *Jena Economic Research Papers* 2014-030.
- F. Alberti, A. Conte and K. Tsutsui. Accuracy of proposers' beliefs in an allocation-type game. *Jena Economic Research Papers* 2014-002.
- A. Conte, M.V. Levati and C. Nardi. The role of emotions on risk preferences: an experimental analysis. *Jena Economic Research Papers* 2013-046.
- F. Buscha and A. Conte. Endogenous variables in non-linear models with mixed effects: Inconsistency under perfect identification conditions? *Jena Economic Research Papers* 2013-027.

- 2012 F.M. Bacon, A. Conte and P.G. Moffatt. Risk Attitude in Couples. Jena Economic Research Papers 2012-016.
- F. Buscha and A. Conte. A Bivariate Ordered Probit Estimator with Mixed Effects. *Jena Economic Research Papers* 2009-103.
- A. Conte, D.T. Di Cagno and E. Sciubba. Strategies in Social Network Formation. *Jena Economic Research Papers 2009-095* and *Birkbeck Working Papers in Economics and Finance 0905*.

Other Publications

- A. Conte and C. Oldani. Money demand: Theories and estimation methods. A fractional cointegration application. *ECONOMIA, SOCIETÀ E ISTITUZIONI,* XVIII/3.
- 2006 A. Conte. A food demand analysis for Egypt. ECONOMIA, SOCIETÀ E ISTITUZIONI, XVII/2.
- A. Conte. Simulations and multinomial choice models. *ECONOMIA*, *SOCIETÀ E ISTI-TUZIONI*, XVI/1.
- A. Conte. Testing Purchasing Power Parity in Europe: A cointegration approach. ECONO-MIA, SOCIETÀ E ISTITUZIONI, XV/1.

Other Publications and Working Papers in Italian

- F. Botti, A. Conte, D.T. Di Cagno, C. D'Ippoliti and C. Rosati. Rana, formichiere o un milione di Euro? Il caso "Affari Tuoi". Un'analisi delle scelte in condizioni di incertezza in un esperimento naturale. *Quaderni DPTEA*, n. 140.
- A. Conte. and D.T. Di Cagno. Capitale umano, produttività e competitività nelle piccole e medie imprese italiane. *Quaderni DPTEA*, n. 139.
- A. Conte. Una nota al margine del ciclo di seminari tenuti presso l'ISAE nel periodo ottobre 2002 gennaio 2003. ECONOMIA, SOCIETÀ E ISTITUZIONI, XV/1.

Articles in Progress

A. Conte and J.D. Hey. Mind the task!

A. Conte, W. Güth, P. Pezanis Christou and J. Temperini. A dynamic Level-*k* model for pie-sharing games.

A. Conte, W. Güth and P. Pezanis Christou. Loss Aversion in the Take-over game.

F. Alberti, A. Conte, D. Di Cagno and E. Sciubba. Convergence in social networks.

A. Conte. On the power of posterior probabilities (in assigning subjects to type).

A. Conte, J.D. Hey and N. Pace. Testing theories of choice under ambiguity: A mixture model approach.

A. Conte, W. Güth and I. Soraperra. Uncertain roles and events: Eliciting moral preferences for collective actions.

F. Alberti, A. Conte and K. Tsutsui. Risk and uncertainty in allocation games.

A. Conte and P.G. Moffatt. The panel interval poisson regression model, with an application to health care demand.

A. Conte. Error specifications in choice under risk: Results from a semi-nonparametric analysis.

A. Conte. A utility-free approach to classify subjects to type in public goods games.

A. Conte. A unified estimation approach for choice under risk and decision time data.

A. Conte. Mixture of types or mixture of choices? Evidence from risky data.

Conferences and Worskshops

BEEN workshop Trento 2023, University of Trento, IT BEEN workshop Venice 2023, University Ca' Foscari, IT BEEN workshop Rome 2022, LUISS and Sapienza University of Rome, IT ESA Conference Bologna 2022, University of Bologna, IT FUR Conference: Foundations of Utility and Risk 2022, University of Ghent, BE CIMEO Workshop in Experimental Economics 2022, Sapienza University of Rome, Italy Meeting of the Behavioral and Experimental Economics Network (BEEN) 2020, University of Verona, Italy 11th Southern Europe Experimental Team's Meeting (SEET Workshop 2020), University of Campania "Luigi Vanvitelli", Naples, Italy FUR 2018 conference, University of York, UK SEET 2018 workshop – 9th Southern Europe Experimental Team's Meeting, University of Salento, Lecce, Italy The First Meeting of the Behavioral and Experimental Economics Network (BEEN) 2018, University of Bologna, Italy FUR Conference: Foundations of Utility and Risk 2016, University of Warwick, UK 2016 LabSi Lab2 Workshop on Game Theory and Experimental Economics, Capua, Italy RES conference 2016, Brighton, UK ExperiMetrix in Alicante 2015, Workshop on Econometric Techniques to Analyze Exerimental Evidence, Alicante, Spain ESA European Meeting 2015, Heidelberg, Germany London Experimental Workshop 2015, London, UK Alhambra Meets Colosseo – AEW 8 2013, Rome ESA conference 2013, Zurich ESA conference 2012, Cologne ESA conference 2011, Luxembourg AES 2010 – Conference of the African Econometric Society, Cairo, Egypt DIME 2009, Jena, Germany Primo Workshop degli Economisti Sperimentali e Comportamentali Italiani – Labsi 2009, Florence, Italy Societa' Italiana Economisti 2008, Perugia, Italy

ESA European Regional Meeting 2008, Lyon, Italy LABSI 2008, Salerno, Italy IAREP 2008, Rome, Italy Job Market Conference at UCL 2008, London, UK XXXII Simposio de Análisis Económico 2007, Granada, Spain ESA World Meeting 2007, Rome, Italy French Economic Association on Behavioral Economics and Experiments 2007, Lyon ESA European Meeting, Nottingham 2006 International Workshop on Behavioural Game Theory and Experiments – LabSi 2006, Capua

Invited lectures, seminars and workshops

PhD program in Statistics – DSS Statistics Seminar, Sapienza, Rome 04/2023 Seminar at the School of Economics, University of East Anglia, Norwich 02/2023 QPE seminar at the University of Warsaw, 06/2022 Seminar at Department of Economics, University of York, 22/2021 Seminar at City University, London, 11/2019 Workshop in Theory and Experiments in Macroeconomics and Finance, John Cabot University, 06/2019 Seminar at the University of Portsmouth, Portsmouth Business School, 12/2018 Seminar at the University of East Anglia, Norwich, 11/2018 12th IMPRS Uncertainty Topics Workshop, LUISS Guido Carli, Rome, 09/2018 LUISS Guido Carli, Rome, 11/2017 University of Portsmouth Business School, 10/2017 PhD program University of Verona, 05/2017 Behavioral and Experimental Economics Workshop 03/2017 at LUISS Guido Carli, Rome Behavioral and Experimental Economics Workshop 10/2016 at LUISS Guido Carli, Rome 2014 ESI Workshop on Institutions, Games and Experiments, Jena, Germany Workshop on Behavioural Game Theory 2014, Jena, Germany University of Trento, 2013 University of York, 2013 Workshop on Risk and Ambiguity 2013, Durham LUISS Guido Carli Rome, 2009 Max Planck Institute of Economics Jena, 2009 LUISS Guido Carli Rome, 2008 Alhambra Experimental Meeting 2007, Granada SeFeMeQ, University of Rome "Tor Vergata", 2007 University of East Anglia, 2007

Editorial activity

Editorial Board Member:

Games (2020–) Journal of Reviews on Global Economics (2012–)

Guest Editor:

Games - Special Issue "The Empirics of Behaviour under Risk and Ambiguity" (2019) with John Hey Games - Special Issue "Group Behaviour" (2022) - with Patrizia Sbriglia and Marco Stimolo Games - Special Issue "Advances in the Theory and Applications of Financial Literacy" (2022) - with Marcella Corsi, Paola Paiardini and Giulia Zacchia

Reviewing

Journals:

American Economic Journal: Microeconomics American Economic Review American Sociological Review The B.E. Journal of Economic Analysis & Policy Bulletin of Economic Research **Empirical Economics** European Economic Review **Experimental Economics** Foundations and Trends in Econometrics Games Games and Economic Behavior International Economic Review Journal of Applied Econometrics Journal of Behavioral and Experimental Economics Journal of Development Studies Journal of Econometrics Journal of Economic Behavior & Organization Journal of Economics Psychology Journal of Economic Surveys Journal of Financial Stability Journal of Risk and Uncertainty Journal of Socio-Economics LABOUR Management Science Plos ONE PSL Quarterly Review Review of Economics and Statistics Southern Economic Journal Theory and Decision Transactions on Autonomous and Adaptive System

Institutions:

ESRC GACR Czech Science Foundation

Publishers:

Pearson SAGE

Languages

Italian: Native speaker.

English: Reading, Writing and Speaking: fluent.

French: Reading, Writing and Speaking: intermediate.

Technical Skills

Economics Applications: Stata, R, GAUSS, Matlab; LATEX.